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ECONOMICS OF DRYING GRAIN

by
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Grain Marketing Specialist

The farmer's decision to market grain directly from the field or to condition and store the grain for later season sale can have a large impact on the profitability of the farm business. The most profitable choice depends on many factors. The purpose of this Newsletter is to provide you information on shrink, moisture discounts, drying costs, and returns to drying.

Shrink

The principal cost incurred when drying grain is shrinkage. Shrinkage represents an excess of weight in field harvested grain—represented by abovestandard moisture and/or chaff content. If the moisture content of grain at harvest is above the amount allowed, a purchaser is not only paying for unwanted content but also may incur spoilage unless the moisture is reduced through artificial drying. The amount of moisture shrinkage brought about by artificial drying can be calculated with the following formula:

Percent moisture shrinkage (in decimal form) =

In addition to moisture shrinkage, drying results in an invisible or handling shrink consisting of small particles blown into the air. This dry matter shrink varies among grains from 1/4 to one percent; often 0.5 percent is allowed.

Moisture Discounts

Moisture discount is the amount that grain price is reduced because the

grain contains excess moisture. The moisture discount reflects the amount of dry matter in excess moisture grain, as a percentage of the dry matter in standard moisture grain. The discount covers the loss of weight in drying and cleaning the grain, the cost of drying and the risk associated with high moisture grain spoiling.

A common moisture discount practice is to reduce price by five to six cents per bushel per percentage point of moisture removed. A second often used practice is to "pencil" shrink grain 1.3 to 1.5 percent per percentage point of moisture removed and charge the seller the costs of drying.

Costs of Drying

Costs of drying grain vary with the type of system, volume utilization of system and moisture content of the grain. Total costs of drying consist of fixed and variable costs in addition to shrinkage. Fixed drying costs consist of depreciation, interest and insurance. Fixed costs per bushel decrease rapidly as the number of bushels dried increases. After a utilization of 50 to 60,000 bushels, economies of size are very slight. For a batch dryer with 400 bushels per hour capacity, fixed costs vary from 12 cents per bushel for 10,000 bushels dried to one cent per bushel for 150,000 bushels dried. The variable costs of drying consist of fuel, labor. repair and miscellaneous and amount to about .3 cent per bushel plus one cent per bushel per percentage point of moisture removed (propane at 50 cents).

Return to drying

Return to drying is sometimes referred to as the return to pay the costs of drying. This reference arises because return to drying is calculated by subtracting the value of wet corn from the value of the dried corn. An example will be used to explain this concept.

Drying costs in this situation brying to this situation Drying costs is 40.3 would be 12 cents fixed costs of cents over sold cents over sold cents over sold cents over sold cents or 20.3 cents per bushel and \$20.5 for 1,000 bushels. The profit from drying is \$354 - \$223 = \$131. After your drying situation is calculated, you are now in a position to combine your drying and storing costs to make the decision of whether or not to store grain.

If the cost of drying the corn is less than \$354, it pays you to dry. If the cost of drying exceeds \$354, it does not pay to dry and the corn should be sold wet.

Add. 5 percent for dry matter loss for a fler total shrink of 12.3 percent. So after drying you have lost 123 bushels of water and chaff) and have 877 bushels of acceptable standard corn remaining. The acceptable standard corn remaining. The scholar at \$2 per bushel could be sold for \$1754. Therefore, the return cold for \$1754. Therefore, the return cold for \$1754.

The shrinkage from drying the corn is computed with the above formula as follows:

Your corn has 10 percent excess moisture discount is 60 moisture discount is 60 moisture discount is 60 moisture discount is 60 moisture directly from the field, you would receive \$1.40 per bushel or \$1,400. The elevator has, in effect, \$1,400. The elevator has, in effect, made an adjustment for the extra water and chaff they would be buying plus the and chaff they would be buying plus the cost of drying the corn to an acceptable cost of drying the corn to an acceptable moisture content for storage.

of grain, measured accurately over an entire load moisture content cannot brachnate and woled trearraged. Isnoitibbs stoubab rojevele aut cents per bushel per point above 15 per-The moisture discount is six .erureiom ŤΟ bercent 12.5 (Hasu) Phebnete per bushel for No. 2 corn which has a cent moisture. The elevator will pay \$2 -- neq ZZ painistaco ando to siedsud WWW.1 you have just harvested

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